

B829

5 May

~~Ethupharm~~1. Omeprazole 2nd Registration (Juventus)Lab. Columbia - Marcelo Martinez, President
Carlos Quintanilla 584-5100A 2nd Reg. Omeprazole - Juventus

OFFER: Purchase @

50 mil. down payment
50 mil. @ 6 months
80 @ 12 months
10% royaltiesPURCHASE OF 2nd Omeprazole for Lab. Davao
at lower price to public
would be a generic* Bidder OFFER
is Acceptable100 million pesos
15% for Davao w/o minimumSales 90 million / yr.
WE EXPECT Sales

2. Ethupharm

Pain Management Conf. - Canary Island - Thursday AM
12:00Supply - 4 yrs. w/ 1 yr. prenotice
if can supply we can market. ? on surface
acceptable. if other generics can't
supply then we market.- price increase 30% higher
50,000 / kg want
37,000 / kg present 42,000 / kg possible

B830

Ethypharm
Supply (cont.)

5 May

- Does not want us to sell Bulk pellets - But Bulk capsules for packaging in other countries is what we want

- II Solvents - Letter "Any Expense" but Expense to solve 10 mil psas. or 1,200/mo. lease Problem
- III Non-competition letter needed from us.
- IV Normatis - Mfg. contract
- Meeting at Airport TI <10:00> @ TWA Courten
- V Isosolvide Nitrate (Jurgen Baumann) d.A. June 9th w/LAS
- VI Agreement to Sell Equipment
- VII New Formulation Licensing Agreement waived by Ethypharm for Aqueous formulation w/ our option

* 3.

Juxentus - 4.5 million psas. Paid

Purchase Blister Equipment (New)
Value of 25 mil. psas.

HIGHLY CONFIDENTIAL

BENTL001505

B831

Ethypharm

Supply agreement could be signed with
UquithGive them more security } Not sensible
They give us higher price }

Phase I Environmental Study

AGA - Thursday visit to FACULTY
w/ Adolpho HerreraValpharma - 3 pills
need to sign contract

Ibuprofen	800 mg
Diclofenac	240 mg
Pentamidine	400 mg

Send copy to BAUMANN for comments

SEQ

B832

6 MAY MEETING w/ STAFF in Spain

CALL TO Blumenbrutt

1. Ethypharm discussion
 - A. Solvents
 - B. Supply
2. Purchase of New omeprazole for Lab. Payour
3. Purchase of equipment valued @ 25 mille. for 4.5 mille.
4. Taxes SEE below

Taxes (Javier Santos)

- Amt. Taxes 50% unless can change
- Must Talk to Schwartz Management F&B Adjustments
- May have some mltg. expenses that could be challenged
- Firm pt of view Amt that would be Taxes spent could Draft prepared by D.T.
- PERIOD OF Time to closing - Amt equal to Amt Belmar would have Spent in Taxes

BNT must prepare support documents of trips to

B833

OUT OF ORDINARY COURSE OF BUSINESS
TAXES ~~OFFSET~~ BY MANAGEMENT FEES

Mike

- needs give copy release from chimos - BNT paid purchase price to chimos.
- need indices for management fee

Copy of Prolaxylis -

Copy of Ethylphenyl responsible solvents

Schwartz has called Uquifa requested
Omaprylate raw material to be sent
to Andromico (Spain) to be sent
for USA Mkt.

Spain	MAY 17th	Sunday
Spain	MAY 18th	Monday
Spain	MAY 19th	Tuesday
Milwaukee	MAY 20th	
Phila/Chappa	MAY	
AMBX	June 1st or 5th	

HIGHLY CONFIDENTIAL

BENTL001508

B834

6 MAY 1998

BMS MEETING IN SPAIN

10 hr. Duration

75% positive Evolution MARCH

Largest selling Cephalosporin in USA

ABLE TO Make Announcement

TMAX MEETING w/ Ethypharm

PAT	Countries
Omprazole	Russia Mexico Gaut.

Novartis - Contract Mfg of Ethypharm

New Formulation cheaper - New Licensing Agent.

Solvent -

20 MAY 1998 X PARIS P.M.

(9th 7:30)

MAY 1998
PARIS → MADRID

Portugal - SYNTHLABO? ISMAN ISDN

HIGHLY CONFIDENTIAL

BENTL001509

B835

LAUSA

Xa Jose - ETHIOPKA

44/91-308-56-81

Asunto - referencia la
visita del Sr. Murphy

Conectar entrevista con
D. Basilio.

HIGHLY CONFIDENTIAL

BENTL000709

B836

MAY 10thMAY 11th

Purchase Tsentley Stock with value up to
\$20,000

CHECK PRINCIPLE 401 K

REVIEW Fidelity Hldgs.

SELECT Telecommunications

ENTER COHEN STEERS from Merrill Lynch

CALL Insurance STATE FARM w/ name
of witness

CALL Witness

MOM'S DAY CARD - Dinner

CHECK w/ BOB FOR TRIP TO PARIS THEN Germany

MOM'S House

G3

Pay off Celica 1800 686-3494

ACCT 01440900900470060282

PAY OFF # 9244.45

May 21stS.C. Toyota Finance
P.O. Box 991817

mobile, AIA 36691

Retail Pay off Dept.

2nd June

BMS Press Rel.

Toby Stone

Phillips Screw driver
bw screws

CALL Mon Pickup Airport

" Jerry Paul

cleaners

June 8th

10:00

9, 10, 11, 16

HIGHLY CONFIDENTIAL

BENTL000710

B837

To many hidden liabilities that would expose
BNT to undefined monetary amounts

Ethylpharm contract assistance of Schwarz
causing ability to or opportunity to request price
increase, then asking us to bear burden and
detrimnet if.

Good News

- responded

Bad News

- ✓ - COUNTRY
- 2.5 million Cash
- our - 20% unadl pref. stc New Division
- ac { 60%
30% Ref.
- { 6 Drug APPICAT AREC
+ COSMETICS
- 2 million cm WF - w/ IPO
- ✓ - 5% Royalties
- 1-2 BOB SEATS
- Compensation

CANADA - Hospital Lab

B838

8/31/98 Adolfo Basilio

Ethypharm DDS - OCTOBER befo

DGBrecigas -

- Aqueous Formulation - before yr. end
3 Bioeq. Study
- ISMN - Good price 1 more undery
- Manuf. Spain

- ? SEPA sale of Company
Bank Portugal - Selling shares
Sales G.B. 114
- Other pats for collaboration

Pats Available

- Venting of Solving
 - Ethypharm will pay all expenses
 - No problem to solve
- 10, Mil pats. originally quote
w/ nitrogen recovery
System.

HIGHLY CONFIDENTIAL

BENTL000570

B839

9-14-98

FRED TACKEN

Gp. interested in Plant & Pats.

Earnings hurting, last 2 Qtrs.

"Low Balled"

FRANKLIN Gp. - Schwartz won't talk

KUTROSE - FDA problem

Klaus VEI

9-14-98

ELAINE COOK (Parker Chapin)

212-704-6000

9-14-98

Laura - Spain

Guillermo - Stk Hldrs.

34 (1)

Adolfo - mobile 909 103 178

Berenguer - Home 91 650-1301

Holland - Russia 15 mil Pstas

Ehud Solim - Israel

HIGHLY CONFIDENTIAL

BENTL000576

B840

HD - Art

9/14/98

Spain

Andrx - Randy Glover

Arizomel - Sales

EXPORT. 15 mill - SEPT
15 MILL - OCT

SALES YTD

YR End.

2100 prod.

Sanofi

Sales

Llorente SENORAL

125m.

AMANTARINE

14M + 18%

Parkinson / Antiviral

Valpharma

Purchase Micropellets (supply)

How long 10 yrs supply

How long - 1st Qtr. / October

Have DOSSIERS

December Submission

Generic /

9-10 months

HIGHLY CONFIDENTIAL

BENTLEY 679

B841

9/16/98 Spain

BiOMERICA - Talk

NOV - Seville

EUROPEAN

AndRx

Machine

50K capsules / Hr.

9/17/98 Finn Sonnergaard

FAX 45 43 95 96 00
OFF 45 43 95 96 22
E-mail FSAMARSing.com

1. disinfectant - Released from O2
tablet Form - drop in H2O
E. coli, Histerna, etc
100% active

2. Regents <ARIF>

21st CO Flight TPA #1665

B842

TAX/E.Mail to Yungtai Hsu

I Am currently in Spain. My thoughts are that Bentley can provide you with 150,000 warrants issued prior to A Public Announcement

Barcelona → London

TWA # 903 ~~London~~

USAIR - 4900

Delta - 3600

18th Sep 19th 21st 11:30

Research /

8.0

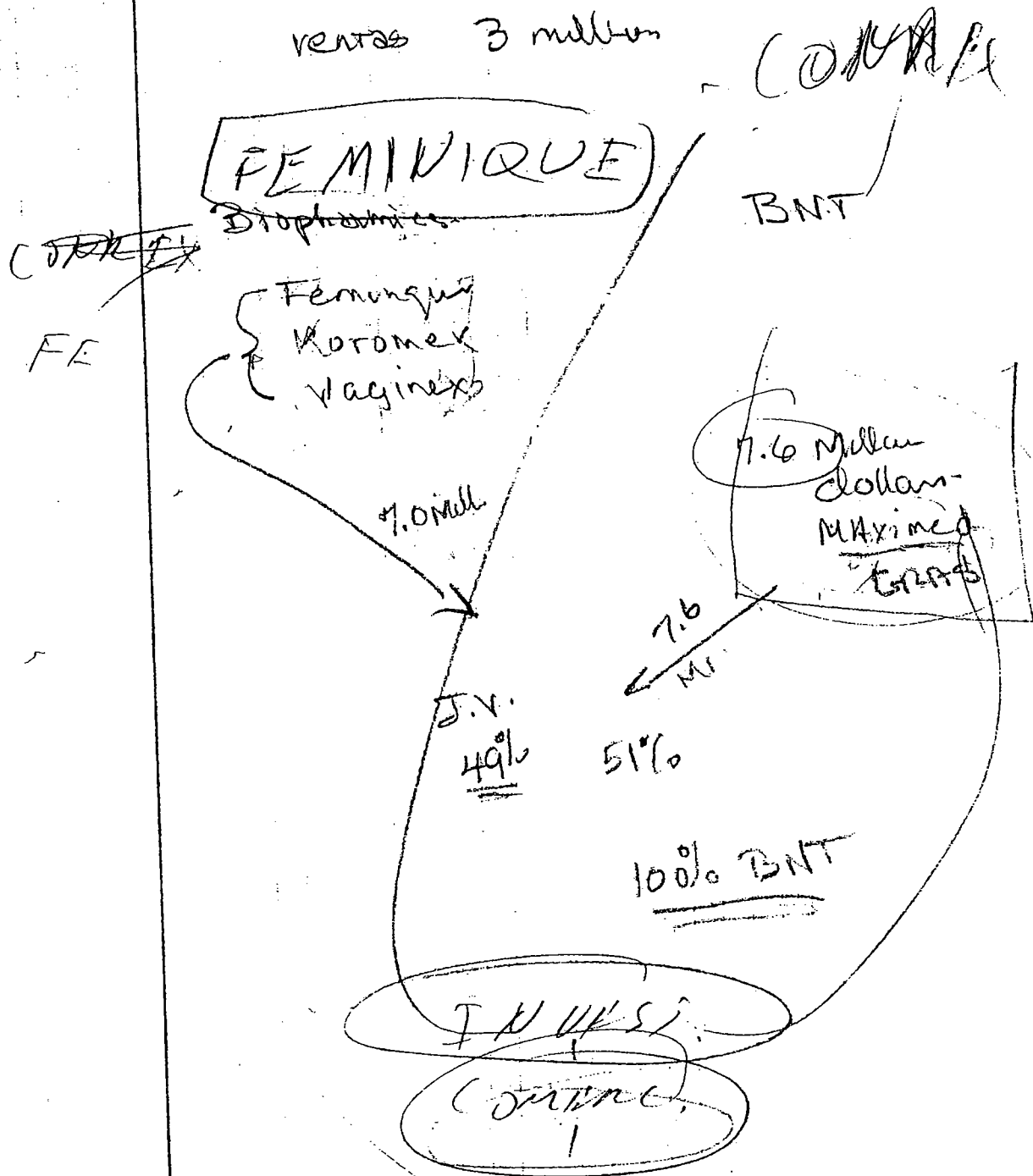
1.1

1.0

HIGHLY CONFIDENTIAL

BENTL000594

B843



HIGHLY CONFIDENTIAL

BENTL000595

B844

Barry Weisburg

NDA - Bactrim + Phenakim

600K Detail Force

Advertising

BOSTON CO. DYNAGLEN

2 DISTRIB COS

1 Small Generic Manuf.

ZOTRIMTM

Small

Warner Lambert deal

10/6/88

Konsyl (Fort Worth, Tx)

8.5 million - 9.0.

Jerry Hirschberg

Bulk Lax. w/ psyllium

Overseas 2.0 / Profitable

Domestic 6.5

Private label

Plant - owned

Asking: Price

Frank Suller / EX ALCON

B845

10-6-88 Spain

1. sanofi
SEHORAL - next week

15 Mill PSTs
50% GM

~~168 million~~
167 million

193 16% IVA 26.720,000

193.720.000

2. Feminine Health Care

3 UTSAI - Licensing Agreement

Paracetamol 1 gm - 2 registration

some agreement 55% GM

500, K Unit 25-30 Mill/Mo.

1st 6 mo. sales

moisturizer
Deodorant
Powder
SPermicide

OTC Spain

Rosa (OTC - Prod. Manager)

HIGHLY CONFIDENTIAL

BENTL000597

B846

IF STOCK down in 24 mos.

Then we buy @ .50
STK must be 1.5x strike price or we
buy back @ .50

IF Stock goes up to 3 then

Get off hook - Hsa can
sell or hold til 1.5x

IF stock goes up to 5 then mandatory
exercise on us by back
at 1.00
- redemption @ .05 each

AT Hsu's choice

HIGHLY CONFIDENTIAL

BENTL000598

B847

12/3/98 Spain

UNUSUAL EXPENSES Last Qtr

Investment in
Preparing Co. for
1999 yr.

Budapest

Launching Arizimol

Congress of GP's

Launching Senorial

Holiday Party

Try to Anticipate Sales
delay

NEXT YR Sales 2.6 Billions = 18.6

300 Mill

Profit 40% Increase in 1999 or 1998
Anticipated

SEND Budget for 1999

Conrex

Other Spanish Co. Zaragoza <Cinfa>

Bioeq. of our omeprazole

ENTERED CONTRACT

Good Development Dept.

New Formulations

HIGHLY CONFIDENTIAL

BENTL000644

B848

1-19-99

JORDAN EAK

Redacted

1-21-99

Brian O'Brien Williams' Gr. 603 431-1975

1-22-99

Spain CAU Conference

SmithKline Beecham pdk. for sale
in Spain

TAGAMOT

BRITAPEN (Amox/M.cu)

ABBOTT - NADA

Fernando

ADOLFO - 3rd Feb. Morocco

UPSA - Possible

\$ Belmar 90K Boffee/MO. FEB
Algeria

HIGHLY CONFIDENTIAL

BENTL000666

B849

FEB 1999 Spain Staff Mtg.
Budget Review

NEW Pkts

EXPORT

CHILE

DOM Rep.

R+D fees

Dominican Rep.

8-9 Pkts.

CHILE - 6 pkts by Year End.
3 pkts by Sept. - Formerly Schering
distribution - Warehouse,
Egypt Promotion, Sales 35 (rental)
Algeria plants, omeprazole,
Morocco

Omeprazole 36 patients N. Spain
Excellent results to Losec (Astra)

Ethymphan relations are O.K.
Wahr

TOPICAL NSAIDS SPAIN 51 mil
10 mil Ketoprofen

Glaxo - Pkt C - Channel Blocker for sale

HIGHLY CONFIDENTIAL

BENTL000409

B850

Budget Review

Restructure of Personnel

? Savings - Clemente
- Fernando
- Montarde
- JOSE MARIA

JOSE MARIA - Define new responsibility

- Cash Flow Projection
- Monthly monitoring of variance

R+D.

Sachets Amoxicillin 8
B6 Sinphor 30 ml
Timethasidine 15

HIGHLY CONFIDENTIAL

BENTLEY 675

B851

MIVA PRICE

• JORDAN - CALL

727 344 1906

2124/99

Spain

Laura & Clemente

Winz

Jose Maria

Factory -

Amanalina - Antiviral From Horente
 old pat 10 mill ptoas
 Annual sales -
 New MKtg. Strategy

Sales Jan + Feb lower due to Wholesalers
 reducing inventories

*

Ethyphorm

Diltiazem give to us

Already registered

For September - need MVA price

OTC Sales Force starting

relax, octogen, Betmalax

Famotidine - sublingual, sachets

End of Year

Our own register

Planla OVATA - Our own register

*

Cinfa - Buy Biosquid. for omeprazole

HIGHLY CONFIDENTIAL

BENTL000687

B852

3-2-99

Gywnk - 8,333 SHARES

ALZA -

Zonagen - Mike Redman

SKB

George Sasik - Interview - Bob
- Jim
- JOHN DOSS

3-2-99 SPAIN

UPSA (Bristol Myers)

Paracetamol 1 gm

Register

SKBTamarron - 15 pdts - 4-5 Months
APOT&K

* Dominican Rep. 8 Approval

* Amphotidline - Anti-viral

Antibiotic Pharms -

Ethylpharm - Diltiazem 60. 90 120 300
65%TMRS
Vector Sec
Tanner

B853

4-9-99

To Do List

TRAVEL PLANS Tampa WK 15th -
 Dallas 13th May
 Tampa WK
 WASH DC WK 17th May

Write/Fax Ethypharm

CAN Spain

• Ethypharm

MEETING NEXT WK

memo

4. New Salaries

Salary current

13 mil
Bonus tied to NET

Adolfo Herrera - 11 million keep same

11 mil
Bonus tied to

Clemente - 13 million reduce

Bonus 1997 - 1998 due

Fredrick Beurenge - 11 million reduce
 No bonus

5. Conrex

NRE

HIGHLY CONFIDENTIAL

BENTL000429

B854

Products - Mexico - Columbia

* Analapril
Finedal
Fluoxetine
Ibuprofen 800
Pentoxifyllene
Senoral

Norwick
GATON

* Ethupham - no problem / interference?
BACTASONE

B855

4/12/99 To Do

Bob Stote

1. SEND Nasal Insulin to G. Post - SKB
2. Parker Chapin - Maxine
3. Brenda - SR One
4. Alkermes Appt.

Celia

1. Trip to TPA - 20th
- Bob to TPA - 26th

Mike

1. Q+A - WEB PAGE and Mailing
2. Proxy - Add Names
3. Organize telephonic Bd mtg.
 - A. Audit Committee/DT
 - B. Nominations
4. Copy of BOD policy compensation

Bob G.

1. SEND Nasal Cal. to B. Stote
2. Follow up with Daman
3. LOVI PHARM
4. BMS - Mathew Augustin
5. Novartis John Sharkey john.sharkey@pharma.novartis.com

4-13-99

TWA - TUSE. Noon

Spain Plan Meeting

Adolfo

Clemente

Beurenge

Oucal Structure

HL Roche manuf.

Morocco

Dominican Rep.

Chile - EXPENSE

CONTRACT manuf. - Hoff. La Roche

Jose Maria - Bonus

SPENDING - CK w/ ME

- Powers Clemente → Adolfo

Plan de Fomento

Marketing - Collaborations - Convex Tech

- ASAP

CALL TSMs

Strategy for Europe w/ EU GMP
registrations

Ethiopia

Jose Maria

Compensation - Clemente pd 96, pd 97

O.K. 98

Adjust - 99

- Berunga

Adjust 99

Omeprazole
Fimox
Pinosac
Amoxicillin
Cipro

B857

to Do for Spain /

1. Contact Mondo Martinez
525 726 5555
2. CONTACT Papica Delreygas
3. CONTACT SKB - Closing Madrid
closing Toledo
- ✓ 4. CONTACT Britannia Pharmaceutical
combine w/ Ireland Mutual Recog.
- ✓ 5. letter to Italpharmaco
6. Contact Recordati - Brian Wilson
- ✓ 7. Contact BOD'S - NEW, BIG'S
- ✓ 8. ? Announcement BOD
- ✓ 9. Q+A Announcement
- ✓ 10. Mike - SEND BOD Q+A and Policy
11. PHARMA MAR - Oncology, Spain
- ✓ 12. Regulatory Consultant - Wm Parker
U.K.
13. Acyclovir - Optical
Acyclovir - Topical
14. Action Plan - Mail to Europe
- ✓ 15. PLR Press Release - BOD
16. B. Stole - Convex?

HIGHLY CONFIDENTIAL

BENTL000445

B858

JUNE 1st

Contract Manufacturing

1. Bulk capsules preferred or Granule
BrandedGeneric - Most lucrative
govt. product

projection 140% initial Budget

2. Price - No fight

3. Registration in Mex in 2-3 months

larger Mkt Mex than Spain

Argentina - manual

< 4-6 Months to registration

1 yr. to patent

5-7-99

4.

Spain - Addulpho

Stability

Ethypharm

DECREASE PRICE

HIGHLY CONFIDENTIAL

BENTL000462

B859

JUNE 1st

Contract Manufacturing

1. Bulk capsules preferred or Granule
BrandedGeneric - Most lucrative
govt. product

projection 140% initial Budget

2. Price - No fighting

3. Registration in Mex in 2-3 months
Larger Mkt Mex than Spain

Argentina - manu.

< 4-6 Months to registration

1 yr. to patent

5-7-99

4.

Spain - Addupho

Stability

Ethypharm

DECREASE PRICE

B860

? Transfer Registration

BEUMER - Good Results

105 mil March

230 mil Apr. Sales

MAY - Sales

Lactin - will be purchased

STICKETS - otc product 960 prp

G.P. 80%

15 million Purchase

9 NOW

2.5 6 months

2.5 1 yrs

2. Commissions Broker

Prog. Sales - being developed

Pediatric
Pharmacies

Sch. 235

15 million CEPA

But if Sales not achieved 2 yrs
then 6,000

* New Cimetidine with Uquife JV

Patent review

Diff. machine -

HIGHLY CONFIDENTIAL

BENTL000463

B861

UPSA - must give ultimatum to force action
because have possibility of purchase
of competitive pds.

KLOH MEETING

DIRECTOR OF REGISTRATIONS

1. CaCO₃ w/ V.D. + CaCO₃ only
registration immediately

Monday. Ltr. to Director Expansion

2. Fluxotine - L. BGLMAC
" - L. Drumm

same Italpharm

Approval within 2 months

3. Omeprazole Generic

B862

? Transfer Regulation

BZUMAZOL - Good Results

IMS 105 mil March

230 mil Apr. Sales

MAY - Sales

Lactofur - will be purchased

SACHETS - OTC product

960 PVP

G.P. 80%

15 million Purchase

9 NOW

2.5 6 mos

2.5 1 yrs

2. COMMISSIONS Broker

Prog. Sales - being developed

Pediatric
Pharmacies

Schwartz

11.5 million CEPA

But if Sales not achieved 2 yrs
then 6,000

*

New Omeprazole with Uquife JV

Potent review

Diff. machine -

HIGHLY CONFIDENTIAL

BENTL000540

B863

5/11/99

ZONAGEN - Mike Radmon

281-367-5892

x 3401

The Woodlands, TX

2408 Timberloch Place 77380

Suite B4

Female SEX dysfunction

Progesterones

Contraceptives

non-detergent

5/11/99

Parker Chapin - Sharon Stern

Maximed - acceleration

of Patent transfer

5-11-99

Spain -

Dominican - Rep. 8 polt of 13 polts

Morocco - 3 polt

Omeprazole

Amlodipine

Neurodavin Cap

Bought Lactofidit for 14 million

Sales proj. -

Mkt. size -

Approx - 80% GR

Omeprazole Lactobacillus Liofilizados

April 2000

\$1.72 mil. 78 K and 7.50 M Pst

HIGHLY CONFIDENTIAL

BENTL000544

B864

5-11-99

Pfizer - Julie Olsen (860) 441-3520
No Answer -- Left message

5-11-99

Astra -

Joe Tanelli No longer at Astra
<978> 263 6538

5/11/99

Bertek - 802 527-7792

Dr. SHARID Govil called at request
of George Momsammy MD
of Somerset Laboratories
Email SGovil@MYUNLABS.COM

5-11-99

Bob West - 941 925 8958

5-12-99

Spain

Ethypharm

Lisvi - Gen Manager

CaCO₃ letter Submitted today ~ 1 Req.

Sept launch

Prosac - 2 Req.

Sept launch <16 New Salem>

HIGHLY CONFIDENTIAL

BENTL000546

B865

5-11-99

Pfizer - Julie Olsen (860) 441-3520
No Answer -- Left message

5-11-99

Astra -

Joe Tanelli No longer at Astra
<978> 263 6538

5/11/99

Bertek - 802 527-7792

Dr. SHARID Govil called at request
of George Momsammy MD
of Somerset Laboratories
Email SGOVIL@MYUNLABS.COM

5-11-99

Bob West - 941 925 8958

5-12-99

Spain

Ethypharm

Lisvi - Gen Manager

CACO3 Letter Submitted today - 1 Req.

Sept launch

Prosac - 2 Req.

Sept launch <16 New Salaman>

HIGHLY CONFIDENTIAL

BENTL000468

B866

Spain (cont)

Ethypharm - Ltr of Agreement received

Cantabria - 73 - 4 million Mamt.
Omeprazole / yr.5/20/99 - Miguel Fernandez
- Schering
- ZONAGENToken expression - Advance
20 - 50 KLead for licensing (610) 896-1618 Home
Warren Hauser (AH) 0683 FAX
215 860-0440
From SKB - JMSlicensing
? Bill Packer
? ImatureCASH + WTS.

HIGHLY CONFIDENTIAL

BENTL000476

B867

Spain (cont)

Ethypharm - Ltr of Agreement received

Carrara - 3 - 4 million MAMT.
Omeprazole / yr.

5/20/99 - Miguel Fernandez

- Schering
- ZONAGENToken expression - Advance
20 - 50 Klead for licensing

Warren Hauser

<Att>

(610) 896-1618 Home
0683 FAX

215 860-0440

From SKB - IMS

licensing

? Bill Packer

? Immeture

CPH + WTS.

B868

5/24/99 Parker Chapin - Jordan Horvath

Redacted

5/25/99

Spain - Adolfo Telephone Mtg.

Columbia Contract until 2001
will be signed next week

Italpharmaco
meeting

Chile + Portugal Agreement

Ethepharm

Diltiazem

Sales 240-250 mil. this month.

Patents - omeprazole

Bought new machines - 3 wks. for
new formulations - Sm. Machine

OTC Pdt - Hand Cream

From

CACO3 - June - Aug

Flucx - July - Sept

Approval

HIGHLY CONFIDENTIAL

BENTL000480